# Revision of FY March 2003 Financial Results Forecasts

(April 2002 – March 2003)

## Nomura Research Institute, Ltd.

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This document contains statements that constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its officers with respect to the consolidated results of operations and financial condition of the Company.

Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors.

The Company does not undertake to revise forward-looking statements to reflect future events or circumstances.

### **FY March 2003 Financial Results Forecasts**



#### Difference from previous forecasts

(JPY billion)

	Previous forecasts (Oct. 31,2002)	Current forecasts	Difference	
			Amount	%
Sales	245.0	230.0	15.0	6.1%
Operating Profit	33.0	27.0	6.0	18.2%
Net Income	19.0	15.6	3.4	17.9%
Operating Profit Margin	13.5%	11.7%	1.7 P	
EPS	JPY414.45	JPY340.00	JPY 74.44	18.0%

Note: Earnings per share are calculated based on Financial Accounting Standards No. 2 "Accounting Standards for Earnings Per Share" (September 25, 2002)

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#### **FY March 2003 Financial Results Forecasts**



(JPY billion)

	FY Mar.2002 Results	FY Mar.2003 (Forecasts)		
		Previous forecasts (Oct. 31,2002)	Current forecasts	
			Amount	YoY
Sales	236.6	245.0	230.0	2.8%
Operating Profit	30.4	33.0	27.0	11.1%
Net Income	22.4	19.0	15.6	30.2%
Operating Profit Margin	12.8%	13.5%	11.7%	1.1 P
EPS	JPY504.96	JPY414.45	JPY340.00	32.7%

Note: Earnings per share are calculated based on Financial Accounting Standards No. 2 "Accounting Standards for Earnings Per Share" (September 25, 2002)





