
Financial Results

for 1st half fiscal year ended 31st March, 2008

and Financial Results Forecast for the fiscal year ending 31st March, 2008

October 25, 2007

Akihisa Fujinuma,
President, CEO&COO

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Highlights of Consolidated Results

■ Year on Year

(Unit: JPY million)

	1H FY Mar. 2007	1H FY Mar. 2008	Difference	YoY change
Sales	146,452	165,145	+18,693	+12.8%
Operating Profit	20,840	27,414	+6,574	+31.5%
Operating Profit Margin	14.2%	16.6%	+2.4P	
Net Income	13,486	18,337	+4,850	+36.0%
Earnings per share	JPY66.39	JPY90.05	+JPY23.66	+35.6%
Dividends per share	JPY14	JPY24	+JPY10	

Note: Figures represent earnings and dividend per share expressed on 1:5 forward stock split basis.

* Amount of less than JPY million were rounded down.

Highlights of Consolidated Results

■ Comparison to forecasts

(Unit: JPY million)

	1H FY Mar.2007 (Forecasts)	1H FY Mar.2007 (Results)	Difference	YoY Change
Sales	160,000	165,145	+5,145	+3.2%
Operating Profit	25,000	27,414	+2,414	+9.7%
Net Income	17,000	18,337	+1,337	+7.9%

Note: Forecasts were announced on July 25, 2007

* Amount of less than JPY million were rounded down.

Keywords in 1H FY March 2008

- **Business capabilities continued to be exercised and stronger production capacity was realized**

Business capabilities were exercised, particularly in areas of strength such as finance
Progress was made in bolstering production capacity and resources were used effectively

- **Unflagging demand from financial institutions**

Financial institutions continued to increase their investments in 2Q to carry out management strategies centered on IT
Demand continued to expand, particularly in securities and insurance

- **Steady progress in achieving both “top-line growth” and “improved readiness for the medium and long term”**

Measures for the future, such as software investment, R&D and human resource training, were continued in 2Q

Sales by Sector



	1H FY Mar.2007	Share	1H FY Mar.2008	Share	Diff.	YoY Change
Financial sector	94,097	64.3%	110,941	67.2%	+16,843	+17.9%
Distribution sector	23,669	16.2%	22,648	13.7%	(1,020)	(4.3%)
Other private sector	16,578	11.3%	18,222	11.0%	+1,643	+9.9%
Public sector	12,105	8.3%	13,332	8.1%	+1,226	+10.1%
Total	146,452	100.0%	165,145	100.0%	+18,693	+12.8%
Nomura Holdings	44,388	30.3%	49,092	29.7%	+4,703	+10.6%
SEVEN & i HOLDINGS	17,703	12.1%	18,223	11.0%	+519	+2.9%

* Figures of Nomura Holdings and SEVEN & I Holdings, in principle, include sales to subsidiaries.

* Amount of less than JPY million were rounded down.

Sales by segment

(Unit: JPY million)

	1H FY Mar.2007	Share	1H FY Mar.2008	Share	Diff.	YoY change
Consulting Services	13,331	9.1%	13,778	8.3%	+447	+3.4%
System Development & System Application Sales	59,134	40.4%	74,038	44.8%	+14,903	+25.2%
System Management & Operation Services	61,388	41.9%	69,059	41.8%	+7,670	+12.5%
Product Sales	12,596	8.6%	8,268	5.0%	(4,328)	(34.4%)
IT Solution Services	133,120	90.9%	151,366	91.7%	+18,246	+13.7%
Total	146,452	100.0%	165,145	100.0%	+18,693	+12.8%

* Amount of less than JPY million were rounded down.

P/L Highlight

(Unit: JPY million)

	1H FY Mar.2007	1H FY Mar.2008	Diff.	YoY Change
Sales	146,452	165,145	+18,693	+12.8%
Cost of Sales	106,038	113,565	+7,526	+7.1%
Outsourcing Costs	46,251	57,618	+11,366	+24.6%
Gross Profit	40,413	51,579	+11,166	+27.6%
Gross Profit Margin	27.6%	31.2%	+3.6P	-
SG&A	19,573	24,165	+4,591	+23.5%
Operating Profit	20,840	27,414	+6,574	+31.5%
Operating profit margin	14.2%	16.6%	+2.4P	-

* Amount of less than JPY million were rounded down.

P/L Highlight continued

(Unit: JPY million)

	1H FY Mar.2007	1H FY Mar.2008	Diff.	YoY Change
Operating Profit	20,840	27,414	+6,574	+31.5%
Non-operating gain and loss	1,654	1,928	+273	+16.5%
Interest income	238	617	+379	
Dividend income	872	1,087	+215	
Equity in earning of affiliates	467	73	(394)	
Other Income	(7)	1,383	+1,391	
Gain on investment securities	-	1,371	+1,371	
Income taxes etc.	9,001	12,388	+3,387	
Net Income	13,486	18,337	+4,850	+36.0%

* Amount of less than JPY million were rounded down.

Cash Flow

(Unit: JPY million)

	1H FY Mar.2007	1H FY Mar.2008	Diff.
Operating activities	9,159	31,175	+22,016
Investing activities	(4,361)	(32,713)	(28,352)
(A)Cash management purpose Investment	4,668	(14,534)	(19,203)
Free Cash Flow	4,798	(1,537)	(6,336)
Free Cash Flow except (A)	129	12,997	+12,867
Operating activities	(3,641)	(4,115)	(473)

* Amount of less than JPY million were rounded down.

Order Backlog (Outstanding)

(Unit: JPY million)

	At end of 1H FY Mar.2007	At end of 1H FY Mar.2008	Diff.	YoY changes
Consulting Services	6,913	6,094	(818)	(11.8%)
System Development & System Application Sales	36,430	24,604	(11,825)	(32.5%)
System Management & Operation Services	55,880	63,628	+7,747	+13.9%
IT Solution Services	92,310	88,232	(4,078)	(4.4%)
Total	99,224	94,327	(4,897)	(4.9%)

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1. Financial Results for 1st half fiscal year ended 31st March, 2008

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3. Progress reports of FY March 2008 Priority Measures

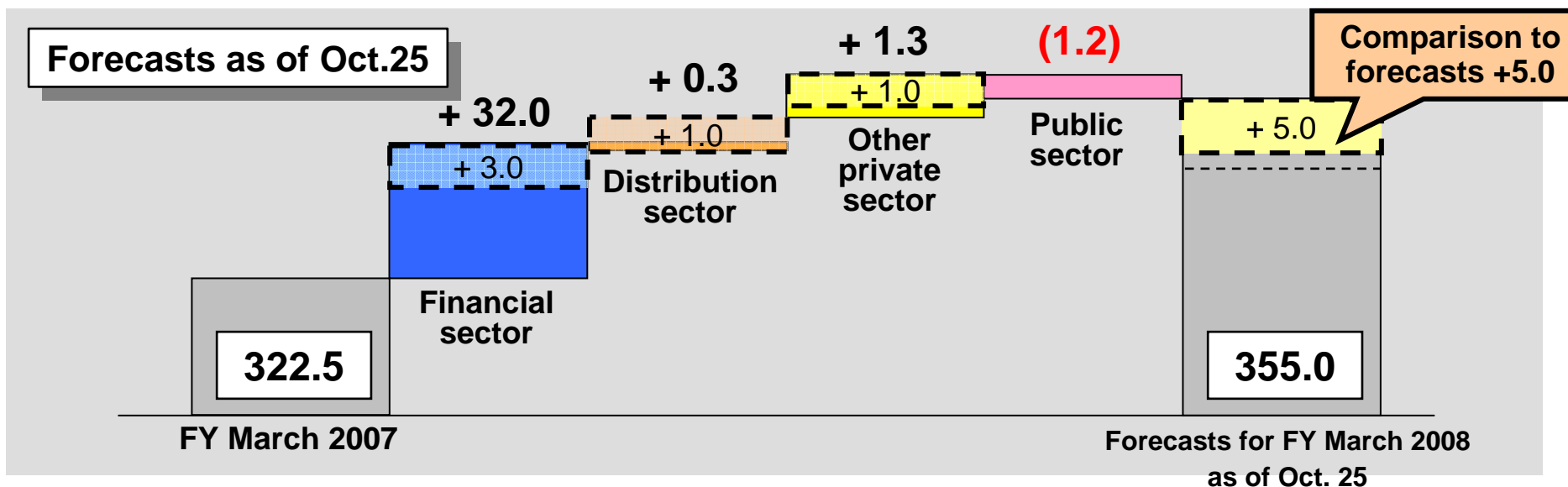
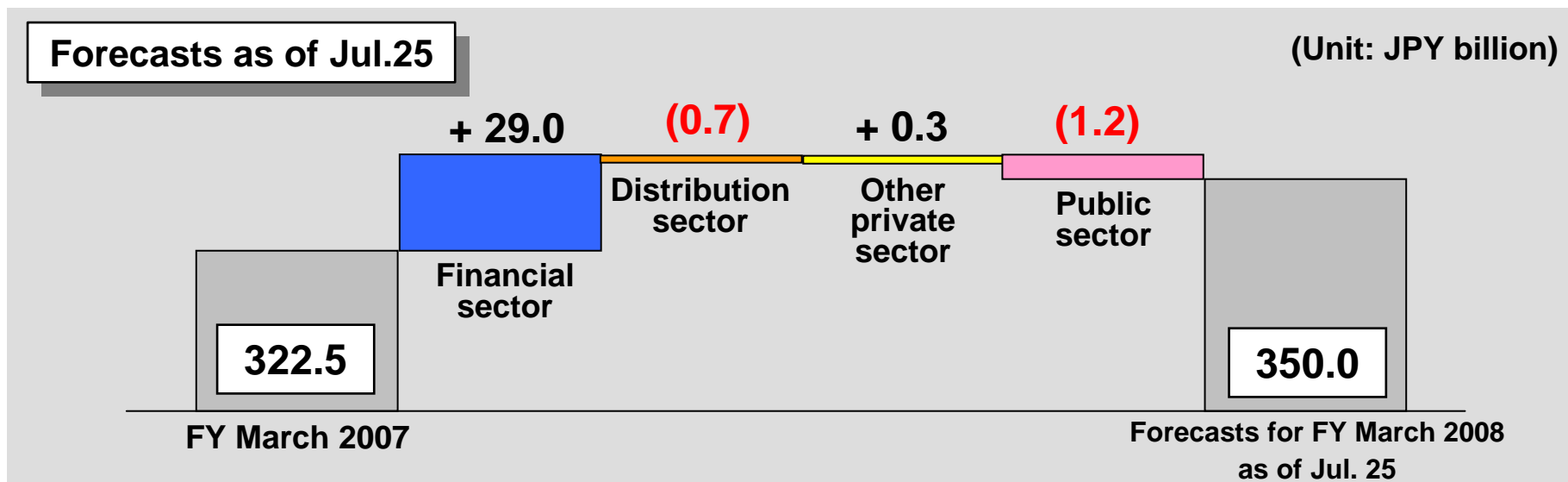
Forecast for FY Mar.2008 (consolidated)

(Unit: JPY billion)

	FY Mar.2007 (Results)	FY Mar. 2008 (Forecasts as of Oct.25)	Diff.	YoY Change	FY Mar. 2008 (Forecasts as of Jul.25)
Sales	322.5	355.0	+32.4	+10.1%	350.0
Operating Profit	43.8	55.0	+11.1	+25.3%	52.0
Operating Profit Margin	13.6%	15.5%	+1.9P		14.9%
Net Income	27.0	35.0	+7.9	+29.5%	33.5
Earnings per share <small>Note</small>	JPY132.95	JPY171.87	+JPY38.92	+JPY29.3	¥164.54

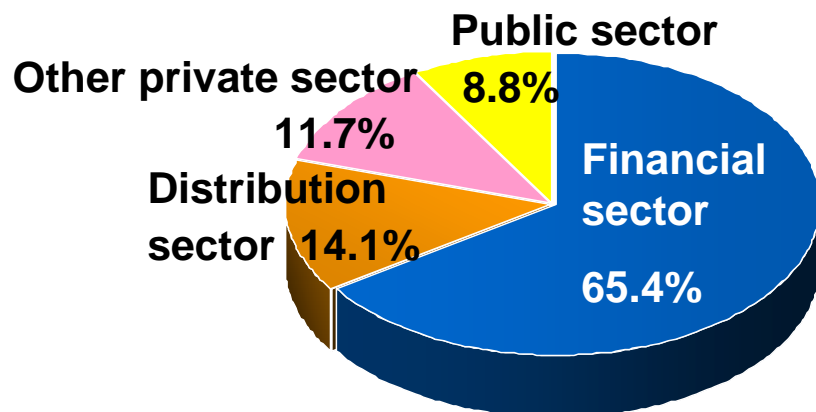
Note: Figures represent earnings and dividend per share expressed on 1:5 forward stock split basis.

Change of Forecasts

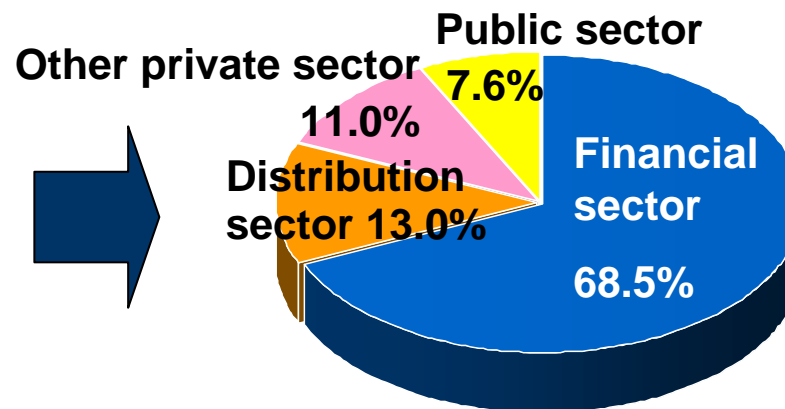


Forecasts by sector for FY Mar.2008

FY Mar. 2007(Results)



FY Mar. 2008(Forecasts as of Oct. 25)



(Unit: JPY billion)

	FY Mar.2007 (Results)	Share	FY Mar. 2008 (Forecasts as of Oct. 26)	Share	Diff.	YoY Change	FY Mar. 2008 (Forecasts as of Jul. 25)
Financial sector	210.9	65.4%	243.0	68.5%	+32.0	+15.2%	240.0
Distribution sector	45.6	14.1%	46.0	13.0%	+0.3	+0.8%	45.0
Other private sector	37.6	11.7%	39.0	11.0%	+1.3	+3.7%	38.0
Public sector	28.2	8.8%	27.0	7.6%	(1.2)	(4.5%)	27.0
Total	322.5	100.0%	355.0	100.0%	+32.4	+10.1%	350.0

Forecasts by segment for FY Mar.2008

(Unit: JPY billion)

	FY Mar.2007 (Results)	share	FY Mar.2008 (Forecasts as of Oct.25)	Share	Diff.	YoY Change	FY Mar.2008 (Forecasts as of Jul. 25)
Consulting Services	29.8	9.3%	32.0	9.0%	+2.1	+7.1%	32.0
System Development & System Application Sales	135.7	42.1%	158.0	44.5%	+22.2	+16.4%	153.0
System Management & Operation Services	126.5	39.3%	139.0	39.2%	+12.4	+9.8%	139.0
Product Sales	30.3	9.4%	26.0	7.3%	(4.3)	(14.4%)	26.0
IT Solution Services	292.6	90.7%	323.0	91.0%	+30.3	+10.4%	318.0
Total	322.5	100.0%	355.0	100.0%	+32.4	+10.1%	350.0

Analysis of FY Mar.2008 Forecasts(1)

(Unit: JPY billion)



FY March 2007		FY March 2008						
	2Q (Results)	2Q (Forecasts as of Jul. 25)	YoY Change	2Q (Results)	YoY Change	2H FY Mar.2007 (Results)	2H FY Mar. 2008 (Forecasts as of Oct. 25)	YoY Change
Consulting Services	7.2	6.6	(8.8%)	7.3	+1.9%	16.5	18.2	+10.2%
System Development & System Application Sales	32.4	34.6	+6.7%	39.6	+22.2%	76.5	83.9	+9.7%
System Management & Operation Services	30.9	34.6	+11.7%	34.6	+11.9%	65.2	69.9	+7.3%
Product Sales	7.3	6.6	(9.5%)	5.9	(19.4%)	17.7	17.7	(0.2%)
IT Solution Services	70.8	75.9	+7.2%	80.2	+13.3%	159.5	171.6	+7.6%
Total	78.0	82.5	+5.7%	87.6	+12.3%	176.0	189.8	+7.8%

Analysis of FY Mar.2008 Forecasts(2)

■“IT Solution Services” segment > Sales transition of “System Development & System Application Sales “

(Unit: JPY billion)

	1 st Half		2 nd Half	
		YoY Change		YoY Change
FY March 2004	35.5	-	42.7	-
FY March 2005	37.3	+5.0%	52.0	+21.7%
FY March 2006	49.4	+32.4%	54.9	+5.6%
FY March 2007	59.1	+10.6%	76.5	+31.3%
FY March 2008	74.0 (Results)	+25.2%	84.0 (Forecasts)	+9.7%

 Old Segment
 New Segment

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Progress Reports of FY March 2008 Priority Measures

- Review of 1H

Business expansion: Customer saturation

(1)-1 Complete and develop large-scale financial projects

- ✓ Steady progress in several large-scale projects
- ✓ Greater demand from existing customers
- ✓ Full-scale development of next-generation version of shared-online system

(1)-2 Reinforce system consulting function

- ✓ Increase in “business x IT” projects
- ✓ Shift from “consulting system” to “consulting x system”

(1)-3 Tap into customers and businesses in areas other than finance

- ✓ Establishment of new business corporations (UBIQLINK , NRI Social Information System Services)
- ✓ Founding year of Asia (China) system business and start of operations

Firm up foundation => expand business

(2) Further production innovations

- ✓ Bolster productivity firmly established
- ✓ Project management is maintained and improved

Internal up-front investment

(3)-1 Human resources (hiring and training)

- ✓ Establishment of human resource training committee, expansion of training system
- ✓ Further China offshore development

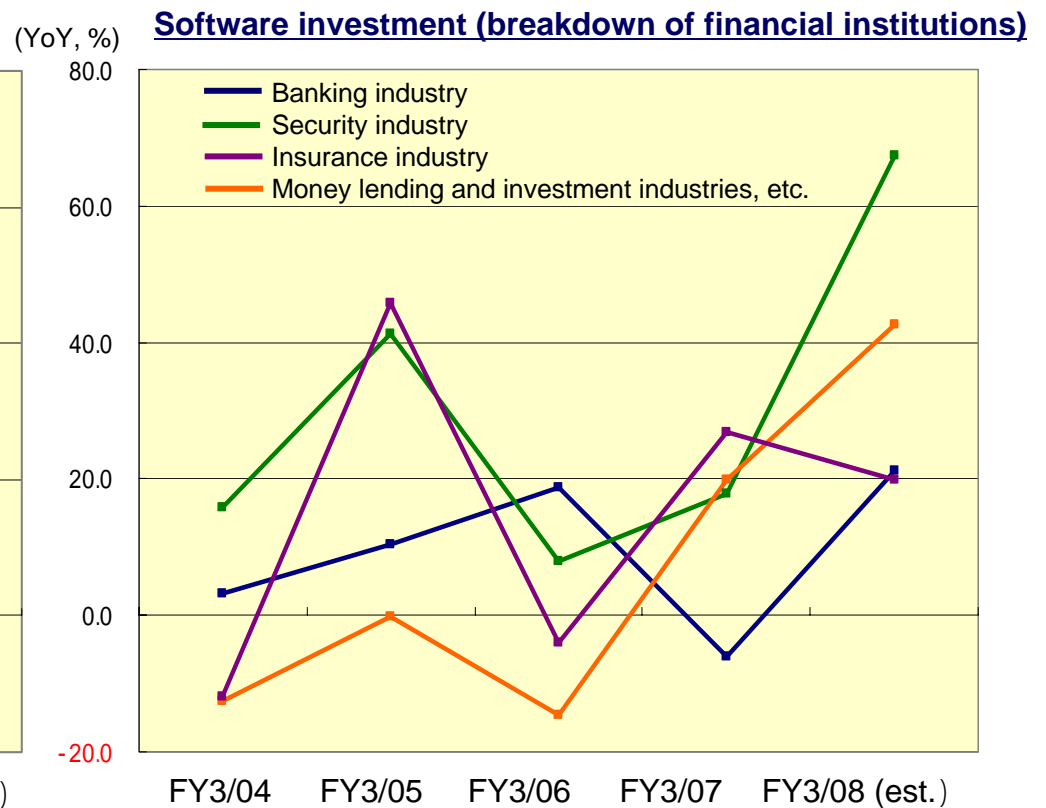
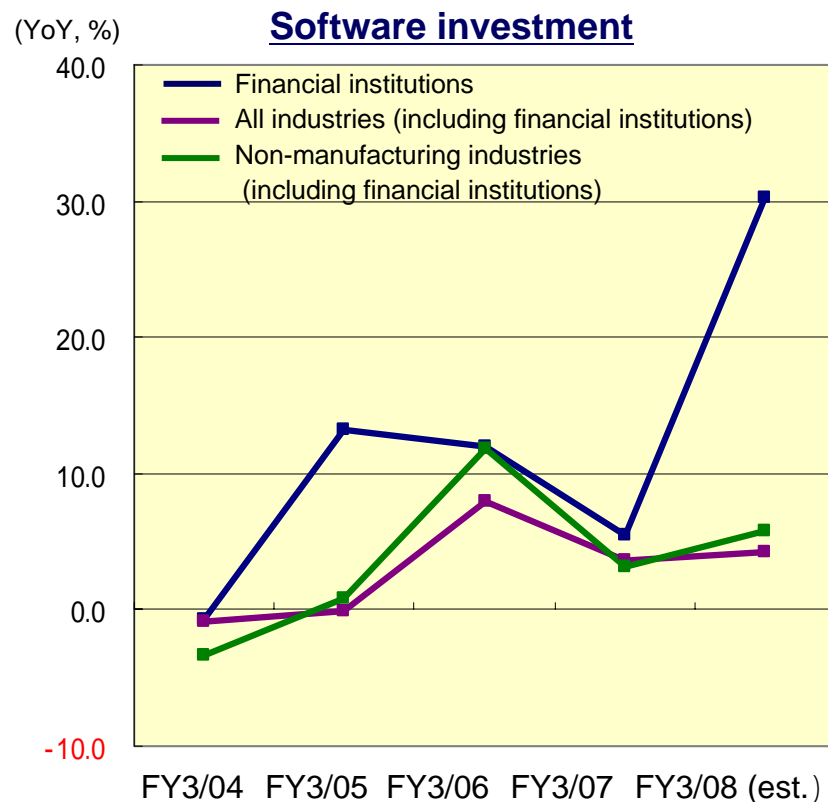
(3)-2 Re-construct internal information system

- ✓ Internal system is currently being designed

NRI's Business Environment

➤ Market remains supportive, and securities companies are very motivated to invest in IT

- Financial institutions' software investments are expected to be high this fiscal year
- Demand in NRI's strong fields, securities and insurance, will remain robust



Source: Based on questionnaire given to companies in most recent edition of BoJ Tankan Survey released October 1, 2007.

(1)-1 Complete and develop large-scale financial projects

➤ Steady progress in several large-scale projects

■ New projects in SI: several general securities companies, Internet-based financial companies, etc.

=> All of these large-scale projects is proceeding on schedule

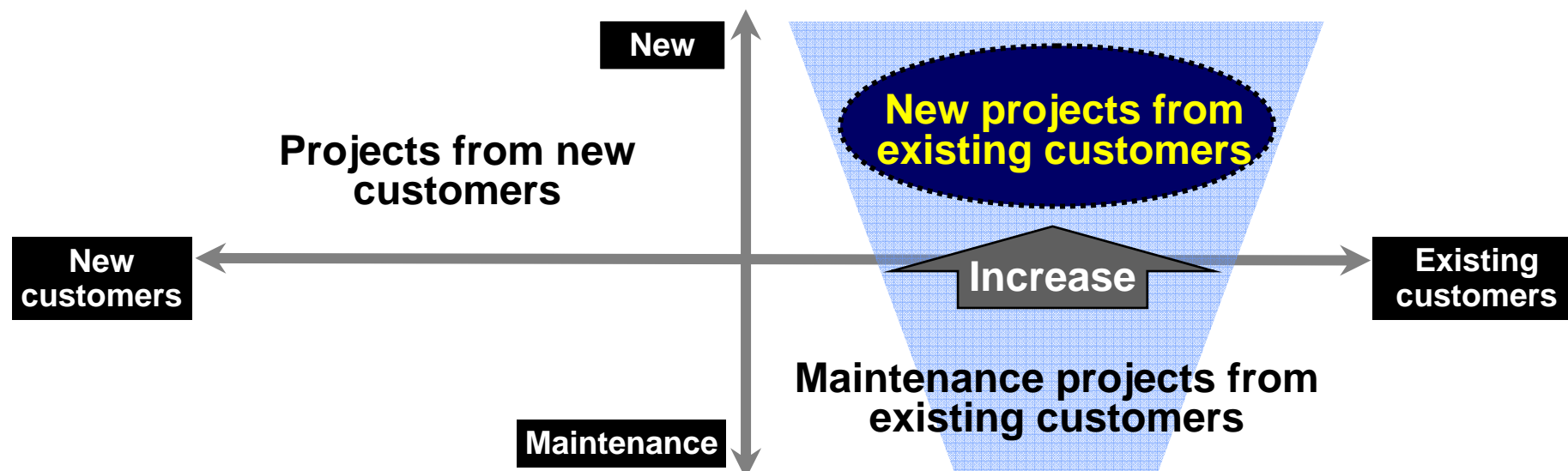
■ **THE STAR** : STAR- IV for Tokai Tokyo Securities (largest scale STAR-IV)

=> Planned for release in January 2008

TRADESTAR

=> First operated in late July 2007

➤ Greater demand from existing customers



(1)-1 Complete and develop large-scale financial projects

➤ Full-scale development of next-generation version of shared-online system

- Next-generation BESTWAY: Built-in flexibility to meet individual users' circumstances, such as 24hr/day operation of front office functions and operability also possible on weekend business days
- Next-generation T-STAR: Expansion in support functions for investment consulting operations with the aim of bolstering market share further

野村総研 「窓販支援」に次世代版
稼働目指す 投信市場拡大に対応

野村総合研究所は、投資信託の窓販支援システム「BESTWAY」を全面的に刷新、次世代版を開発する。運用のシステムが今年で10年を迎えることと、投資信託の市場規模が拡大し、運用信託が拡大になってきたことに対応する。次世代版は、大規模かつパッシブ運用の集中に対応、ユーザ一側システムとの連携が内蔵されていることが特徴。09年度中の稼働を目指す。

現在、BESTWAYを運用しているのは、地方銀行・第三地方銀行の大半で、土・日曜日も稼働している。野村総研は、このシステムを刷新し、運用信託の市場規模が拡大し、運用信託が拡大になってきたことに対応する。次世代版は、大規模かつパッシブ運用の集中に対応、ユーザ一側システムとの連携が内蔵されていることが特徴。09年度中の稼働を目指す。

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Bestway



Nikkei, October 5, 2007



Excerpt from advertisement in *Nikkei Financial Daily*, September 29, 2006

(1)-3 Tap into customers and business in areas other than finance

- establishment of new business corporation

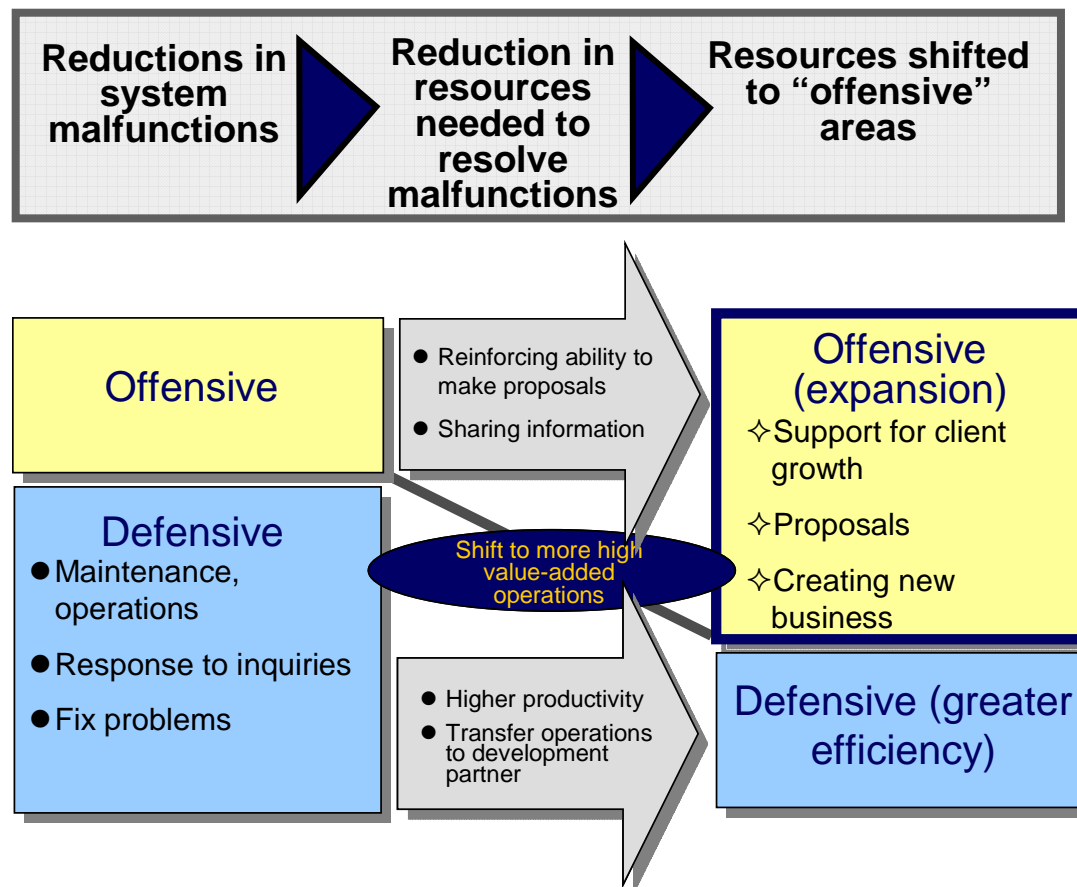
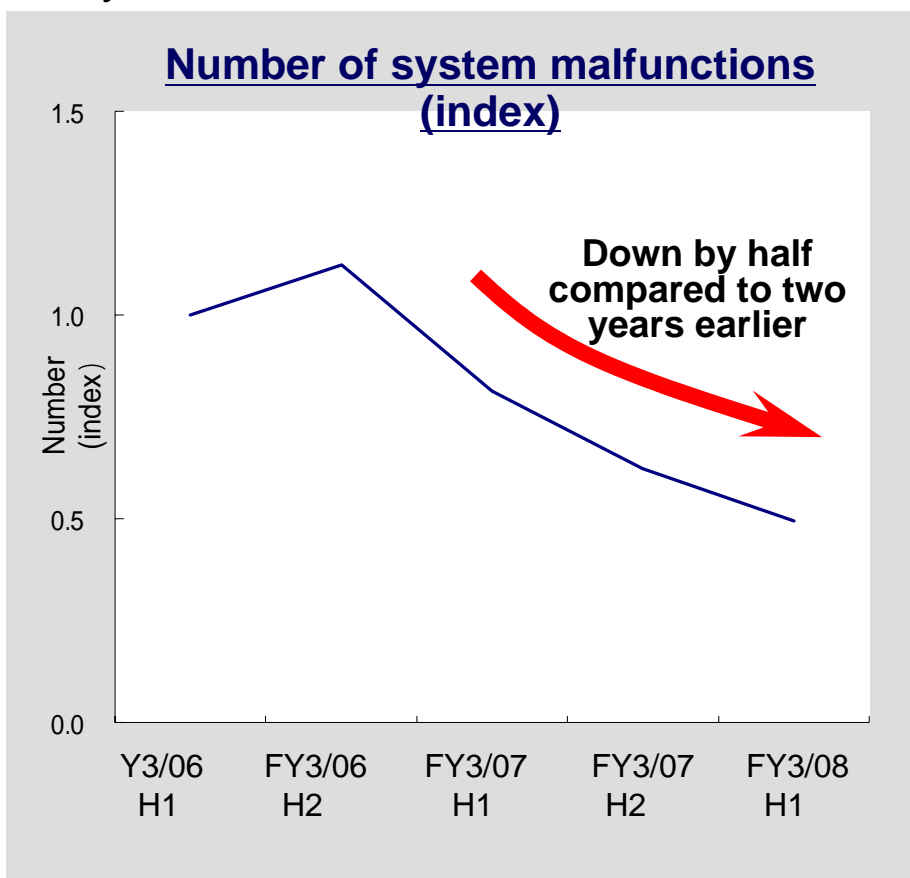
Official name	UBIQLINK		NRI Social Information System Services, Ltd.
Founded	August 1, 2007		October 1, 2007
Capital	JPY495 million		JPY100 million
Shareholders	NRI 100%		NRI 100%
Business	<div>  <ul style="list-style-type: none"> · Map and navigation services · Probe traffic information and car navigation content · Development and sale of business solutions using navigation functions · Area marketing, etc. </div> <div> <ul style="list-style-type: none"> · Package system “Ageless 80” (70% market share) aimed at employment centers for the elderly · Intranet construction for ZSJC (National Association of Employment Centers for the Elderly) · Package system for prefectural associations · Development of new solutions for aging society </div>		

(2) Further production innovations

➤ Bolster productivity firmly established

- (2) Eliminate system malfunctions

- Resources (employees, etc.) can be utilized effectively thanks to reduction in number of system malfunctions



(3)-1 Human resources (hiring and training)

- Unofficial decision to add about 335 new graduates in April 2008, strengthening offshore development in China

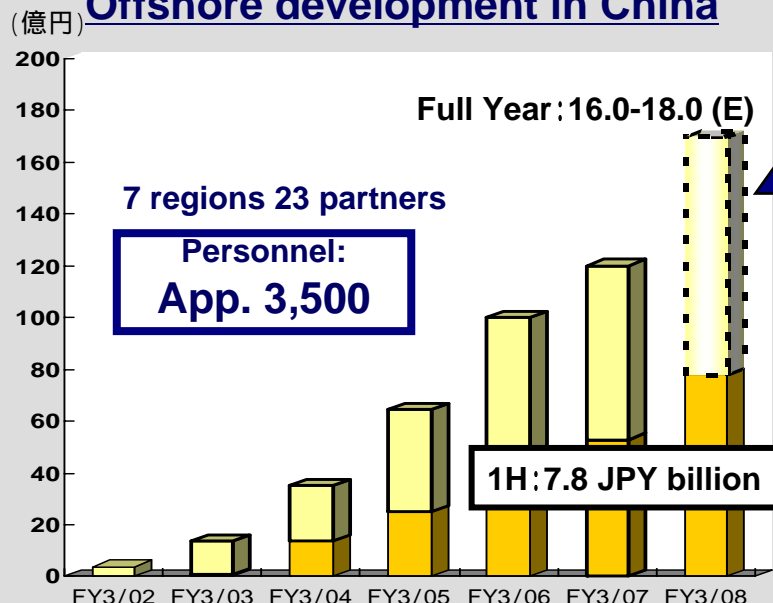
NRI group's new graduates hiring process (people)

Apr.2003	Apr.2004	Apr.2005	Apr.2006	Apr.2007	Apr.2008 (Est.)
281	159	196	235	292	335

Personnel:
App. 5,500

(IT engineers are app. 4,000)

Offshore development in China



Effective use of
three resources

Partner Companies in Japan

- Pursue e-Partner system (contract with eleven companies, nine contracts with domestic companies)
- Utilize 'DevNet'
- Strengthen relations with management of partnering companies ---etc.

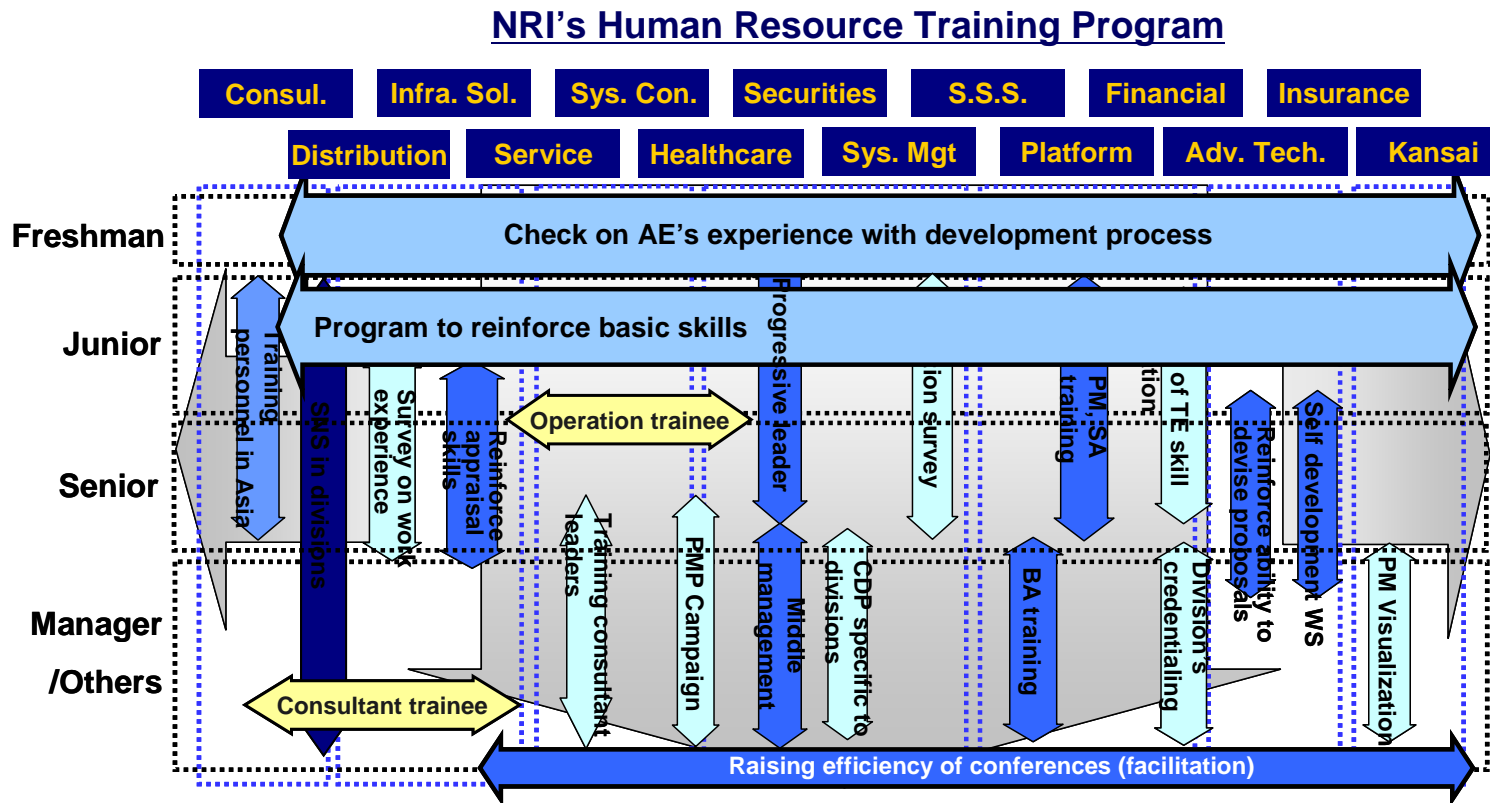


Personnel:
App. 7,000

(3)-1 Human resources (hiring and training)

➤ Establishment of human resource training committee, expansion of human resource training program

- All divisions share their expertise and knowledge to expedite human resource training.
- => Draft and implement common measures and share best practices among divisions.



*Nikkei Business Daily,
September 6, 2007*

(3)-1 Human resources (hiring and training)

➤ Further China offshore development - On to the next stage!

(1)' Full-scale use of financial systems (other than securities)

- Expanded use, particularly of shared-online system

(2)' Increase in commissions for enhancement (maintenance) projects

- Aim for further increases in commissions by expanding scope of use

(3)' Expand “Tokyo On-site Support” for Chinese SEs

- Contribute to human resource training (ability to handle upstream processes, improved project management skills)
- Better productivity due to increased opportunity for face-to-face communication

(1) Focus on securities systems

(2) Large new projects

(3) Development on-site in China



This document contains statements that constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its officers with respect to the consolidated results of operations and financial condition of the Company.

Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors.

The Company does not undertake to revise forward-looking statements to reflect future events or circumstances.

References

- 1. 1H FY March 2008 Activities**
- 2. Project**
- 3. Others**

1. 1H FY March 2008 Activities

Training project managers

- Reform awareness of employee for quality by checking projects in 150 development conferences every year.
- Train employees in partner companies and offshore companies (not just NRI's employees) with the aim of creating reliable partners.



Dempa Shimbun, September 7, 2007

1. 1H FY March 2008 Activities - New data center completed on October 2



External view of new data center, which adapts a restful design to fit in with its surroundings

Official name: Yokohama Second Data Center



Objective is to receive contracts for full outsourcing from customers

**Serious inquiries, primarily from financial institutions
Several companies have already made informal decisions to use the center**



Center entrance



Quake-absorbing structure at data center



Strict security check facility

1. 1H FY March 2008 Activities

- Joint research center with Tsinghua University is launched



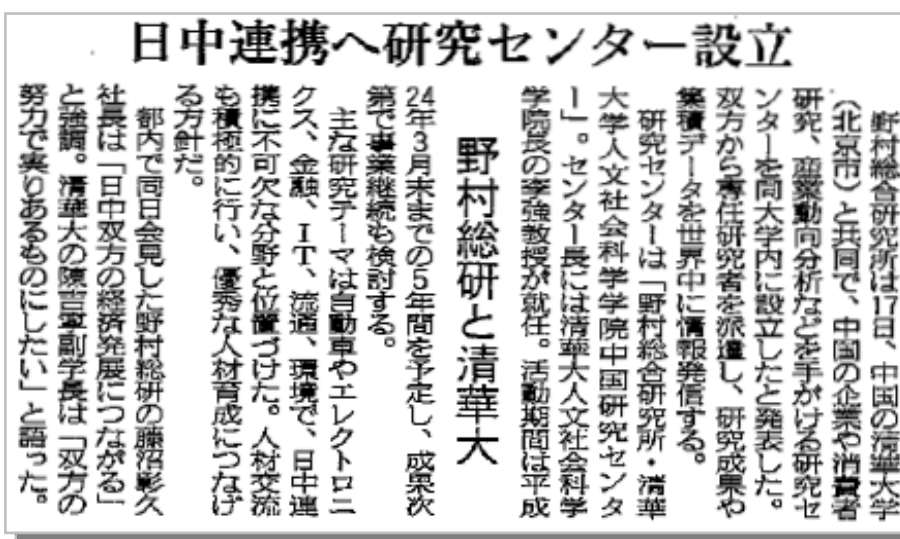
External view of China Research Center of NRI - Tsinghua University



Press conference with Tsinghua University on April 17, 2007



October 12, 2007, Speech to commemorate inauguration of center



Sankei Shimbun, April 18, 2007

2. Project

KANDENKO

Kandenko Co. ,Ltd.

‘System Outsourcing’

3. Others - Supplementary explanation

■ FY March 2008 Consolidated Earnings Model

- Sales of JPY355.0 billion and operating profit of JPY55.0 billion

(Unit:JPY billion)

	FY Mar.2007 (Results)	FY Mar.2008 (Forecasts as of Oct. 25,2007)	YoY		FY Mar.2008 (Forecasts as of Jul. 25,2007)
			Diff.	Change	
Sales	322.5	355.0	32.4	10.1%	350.0
Cost of Sales	234.5	250.0	15.4	6.6%	249.0
Personnel	50.1	55.5	5.3	10.7%	55.5
Subcontracting Costs	102.3	121.5	19.1	18.7%	117.5
Depreciation	18.8	15.5	(3.3)	(18.0%)	16.5
Gross Profit	87.9	105.0	17.0	19.4%	101.0
Gross Profit Margin	27.3%	29.6%	2.3P		28.9%
SG&A	44.0	50.0	5.9	13.5%	49.0
Operating Profit	43.8	55.0	11.1	25.3%	52.0
Operating Profit Margin	13.6%	15.5%	1.9P		14.9%

Note: Figures are consolidated estimates for preparing this earnings model.

3. Others - NRI Way

NRI Way Project

With the merger's 20th anniversary approaching in January 2008, NRI reviewed the strengths it had built up and considered whether they had led to today's success. This project aims to develop new NRI Group strengths with all employees to achieve major dreams and ambitions.



Expanded activities of workshop participants



Education through the web-based company magazine, "NRI Wave"

**Positive departure
(Focus on virtues)**

**Setting groundwork for future
developments**

**Dialogue, actions and
learning for future
developments**

**New NRI
developments**



**Strengths and accomplishments achieved in NRI's history thus far
Future strengths and ambitions for the future we are creating**



Pictures of cross-company workshop

3. Others - Branding Activities

Project 2015

Based on NRI's own analysis and outlook, we will lay out our images for lifestyle and society and the industrial structure in 2015-2020, and
propose a vision for the future in 2015-2020.

Issue to go on sale in early December 2007



Cover of publication
(Cover could change without prior notice.)

Image for industries

Finance

Housing and
transportation

Media

Environment and
energy

Health care

Public services

Automobiles

...

Changes in image of lifestyle and society

Administration,
finances and
government

Citizens

Economic
structure

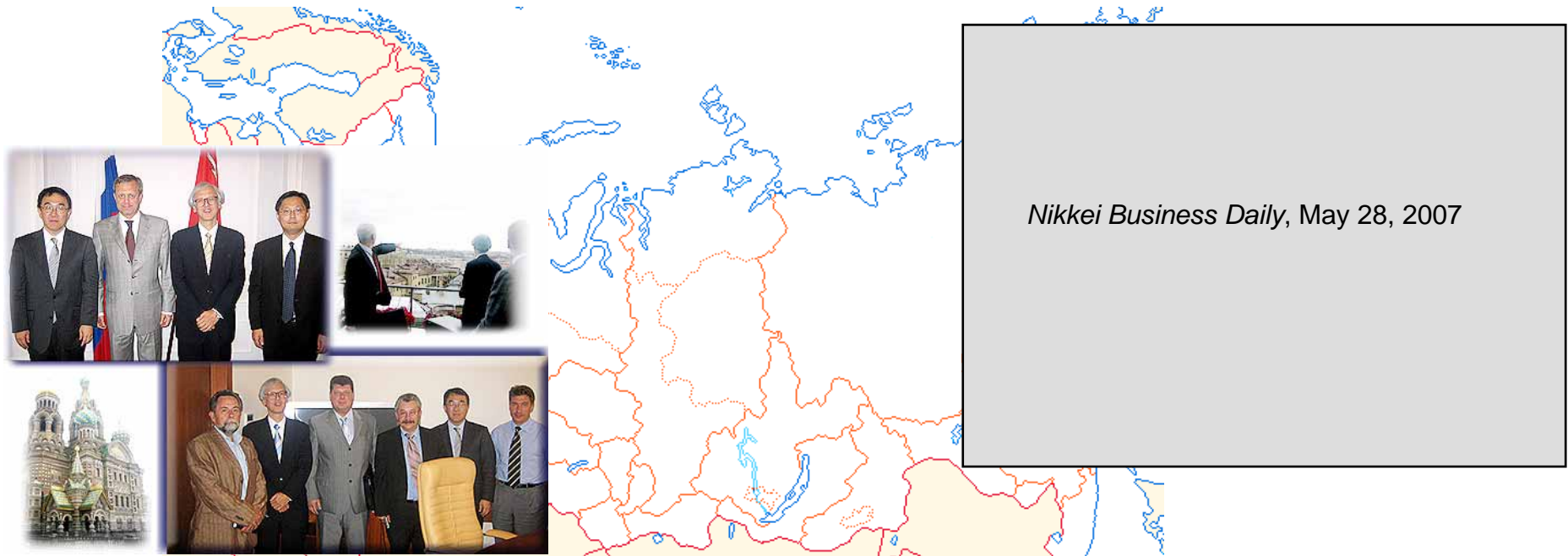
Population
structure

International
relationships

3. Others - Global activities in Russia and other countries

(1) Joint research with Moscow University's Graduate School of Business Management on the Russian economy

(3) Consumer behavior surveys currently conducted twice a year in Russia (six cities including St. Petersburg and Moscow)



(2) Proposals submitted to municipal and government-related organizations to enhance Russia's industrial competitiveness and develop its regional economies

(4) Consulting services on business expansion in Russia offered to private companies