



Nomura Research Institute Group



January 27, 2021

Company name Nomura Research Institute, Ltd.
(Code:4307 TSE First Section)
Representative Shingo Konomoto
Chairman and President & CEO,
Representative Director,
Member of the Board

NRI Revises Financial Results and Dividend Forecasts

TOKYO, January 27, 2021 – Nomura Research Institute, Ltd.(NRI), today announced the following revisions to financial results and dividend forecasts for the fiscal year ending March 2021.

1. Financial results forecasts

(1) Revised forecasts of consolidated financial results for the full fiscal year ending March 2021 (April 1, 2020 - March 31, 2021)

(JPY million)

	Sales	Operating profit	Ordinary profit	Net income	Net income per share (JPY)
Previous forecasts (A)	540,000	83,000	84,000	59,000	98.78
Current forecasts (B)	550,000	86,000	87,000	65,000	108.73
Increase/decrease (B-A)	10,000	3,000	3,000	6,000	
Change (%)	1.9	3.6	3.6	10.2	
Reference: Results for the fiscal year ended March 31, 2020	528,873	83,178	84,528	69,276	109.35

Note: On July 1, 2019 the company conducted a 3-for-1 share split of our common stock, and the values shown for quarterly net profit per share (this fiscal year) are calculated supposing that the share split had taken place at the outset of the previous fiscal year.

(2) Revised forecasts of non-consolidated financial results for the full fiscal year ending March 2021 (April 1, 2020 – March 31, 2021)

(JPY million)

	Sales	Ordinary profit	Net income	Net income per share (JPY)
Previous forecasts (A)	415,000	71,000	50,000	83.82
Current forecasts (B)	425,000	74,000	56,000	93.68
Decrease (B-A)	10,000	3,000	6,000	
Change (%)	2.4	4.2	12.0	
Reference: Results for the fiscal year ended March 31, 2020	417,495	75,647	68,453	108.05

(3) Reasons for revision

Although there is still some uncertainty due to the COVID-19 pandemic, investment in information systems has been gradually increasing amid strong investment demand centered on digital transformation (DX) which involves transforming business models using IT. NRI revises its financial results forecasts in light of the group's strong performance.

2. Dividend forecasts

(1) Revision to dividend forecasts

	Dividends per share		
	Interim dividend	Year-end dividend	Total annual dividend
Previous forecasts	¥17.00	¥17.00	¥34.00
Current forecasts		¥19.00	¥36.00
Actual results	¥17.00		
Dividends for fiscal year ended March 31, 2020	¥15.00	¥17.00	¥32.00

(2) Reasons for revision

NRI considers the continued growth of its corporate value to be the most important return to its shareholders. Its basic policy is to maintain a stable dividend while retaining sufficient internal reserves for medium and long-term business expansion. NRI makes specific decisions regarding the payment of dividends from retained earnings based on operating revenues and cash flows, while aiming, in principle, for a *consolidated dividend payout ratio of 35%.

Based on the above policy and the results of operations for the fiscal year under review,

NRI revised its expected year-end dividend of the fiscal year ending March 2021 to 19 yen per share, an increase of 2 yen per share above the amount announced in its previous forecasts. Including the interim dividend already paid on November 2020 (the record date was September 30, 2020), this increase will raise the annual payout to 36 yen per share. Based on the amounts in the revised forecast, the consolidated dividend payout ratio would come to 33.6%.

* Consolidated dividend payout ratio = Annual amount of payment of dividend (including dividend for the trust exclusive for the NRI Group Employee Stock Ownership Association) / Profit attributable to owners of parent

[Point of caution about future-related information in this announcement]

Performance forecasts and other information in this announcement which pertains to the future is based on information available to NRI at the time, and on a certain level of assumptions that are found to be logically viable. NRI does not guarantee that these numbers will be achieved. Actual performance and other results could vary significantly depending on a variety of factors. Key factors that could influence actual performance include but are not limited to domestic and international economic developments, demand in the market for IT services, competition with other companies, and changes to taxation and other systems. NRI may not always revise its performance forecasts and other indicators when new information becomes available or new circumstances arise.

[General Inquiries]

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